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**JSE Limited Reg. No. 2005/022939/06**  
One Exchange Square, Gwen Lane, Sandown  
Private Bag X991174, Sandton, 2146, South Africa  
Telephone +2711 520 7000, Facsimile: +2711 520 8584, [www.jse.co.za](http://www.jse.co.za)  
Member of the World Federation of Exchanges

## **CLIENT AGREEMENT AND REGISTRATION FORM**

**This documentation pack should consist of:**

- Instructions to members
- Client Registration Form
- Client Agreement
- Annexures to Client Agreement:
  - A. Risk Disclosure Statement
  - B. Schedule of Fees
  - C. Investment objectives of Client

### Instructions to members:

Members should ensure that they follow the steps set out below when registering a new client:

1. Explain the Client Agreement to your client and ensure that the client is aware that he is also bound by the rules.
2. Explain the risks of trading in futures and options to your client. The client must read and initial the Risk Disclosure Statement (Annexure A).
3. Complete the following :
  - your name as member and the client's name on the Client Agreement title page;
  - your appointment per clause 3; delete the non-applicable section;
  - any additional margin as required in clause 7 - enter 0% if not applicable;
  - your trading capacity as required by clause 8: indicate the choice.
  - explain how you will charge fees and that a turn is not a fee; indicate appropriate choice in clause 11.3 and complete Annexure B;
  - the information as required in clause 13 read together with Annexure C - it is vital that the client's investment objectives are clear and concise - ensure the client understands what the maximum loss can be when implementing the particular strategy per his objectives;
  - signatures and details of both parties as required.
4. Both you and your client must initial **all** of the above places where a choice, deletion or completion is required.
5. Initial every page, including all annexures, together with two witnesses.
6. Have your client initial every page, including all annexures, with two witnesses.
7. Retain the completed and signed originals in a safe place and **provide the client with a copy.**
8. Complete the Client Registration Form and fax it to the JSE Ltd. The client will then be registered by SAFCOM. Make sure that both the compliance officer and the client sign the declarations on this form and ensure that the client understands what he is signing.
9. It is very important to take note of clause 19, which states that no amendment to the agreement (including the Annexures) will be of any force or effect unless reduced to writing

and signed by both parties. This implies that in the case of any amendment to Annexures B or C after conclusion of the agreement, the amendments should be set out in separate Annexures, properly undersigned and dated by the member and the client as in the case of the agreement itself, and attached to this agreement as new Annexures, replacing existing ones. For reference purposes, the member should retain the original Annexures, but indicate clearly that these original Annexures have been amended and are therefore not in force.

# CLIENT REGISTRATION FORM



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**EQUITY DERIVATIVES / YIELD-X CLIENTS FAX NO.: (27) (11) 520-7551 / 7199/ 7198**  
**AGRICULTURAL DERIVATIVES CLIENTS FAX NO. (27) (11) 520-7558**  
**(Please use block letters when completing this document.)**

## Client to be registered to trade in

Agricultural Instruments  Financial Instruments  Yield-X Instruments

## Member Details:

Name   
Contact Person

I, Chrizelle Louw, the Compliance Officer of the member,  
hereby request the JSE Ltd to register the following client in terms of rule 7.6.2.

Signed \_\_\_\_\_ Date \_\_\_\_\_  
Compliance Officer

## Client Details:

Name   
Company/CC Registration No./Individual's ID No.   
Contact person (for Companies/CC's)   
Discretionary managed client (Y/N)   
Resident Client  Non-resident Client  Emigrant Client

### Postal Address


### Physical Address


Telephone No.   
Telex No.

Facsimile No.   
E-mail Address

VAT number   
Tax No.


I, \_\_\_\_\_, duly authorised signatory of the client,  
acknowledge that I have read and signed the client agreement and the risk disclosure statement, that  
I will be bound by the rules of the JSE Ltd and that the information I supplied is correct.

Signed \_\_\_\_\_ Date \_\_\_\_\_  
Client's Signature

**For non-resident clients only:**

Client's Bank Details

Name of authorised bank

Branch

Telephone No.  Fax No.  Telex No.

Account No.

Contact person at bank

Member's Bank Details

Name of authorised bank

Branch

Account no. (for daily settlements)

Client Margin Category : + Additional %  25%  50%  75%  100%



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**THE DERIVATIVES MARKET**  
**and/or**  
**YIELD-X DIVISION OF THE JSE LTD**  
**CLIENT AGREEMENT**

**between**

**BSEC DERIVATIVE BROKERS (PTY) LTD**

**("member")**

**and**

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**("client")**

**1 Interpretation**

- 1.1 In this agreement, unless otherwise clearly indicated by, or inconsistent with, the context -
- 1.1.1 the words and expressions used in this agreement bear the same meaning as are assigned to them in the Derivatives and/or Yield-X rules of the JSE Ltd ("the rules");
  - 1.1.2 in the event of conflict between the rules and the provisions of this agreement the provisions of the rules shall prevail; and
  - 1.1.3 "clause" means a separate numbered provision of this Agreement.
- 1.2 The rules shall apply *mutatis mutandis* to this agreement as if incorporated herein.

**2 Rules binding**

The client by his signature hereto acknowledges and confirms that he has read and understood and shall be bound by the rules.

**3 Appointment**

*(Delete clause which is not applicable)*

**3.1 Non-discretionary client agreement**

The client appoints the member and the member accepts the appointment to trade in instruments listed by the JSE Ltd without discretion and only in response to an order from the client.

**3.2 Discretionary client agreement**

The client hereby appoints the member and the member accepts the appointment to trade with the client in the instruments listed by the JSE Ltd on a discretionary basis as defined in the rules or in response to an order from the client, as the case may be.

**4 Conditions precedent**

This agreement shall be of no force and effect until the client has been registered by the clearing house in terms of the rules and has, if clause 13.4 of this Agreement applies, paid the amount to be invested in terms of that clause.

**5 Risk acknowledgement**

The client acknowledges that he has read the Risk Disclosure Statement attached hereto as Annexure A and fully understands the contents thereof.

### 6 Obligations of member

6.1 The member –

6.1.1 shall endeavour, but shall not be obliged, to confirm to the client that any instruction has been executed and shall not be responsible for any accidental delay or inaccuracy in the execution of the client's instructions;

6.1.2 may report to the client in writing whenever a trade is done and such report shall include details of the exchange contract or Yield-X instrument, the price, the number of exchange contracts or Yield-X instrument, the time of the instruction to trade, the time at which the trade was done and whether the trade had the effect of opening, closing, increasing or decreasing a position, the fees and commission payable and other details relevant to the trade; and

6.1.3 shall maintain the trading and position records and report to the client as required by rule 10.20 of the Derivatives Rules and/or the Yield-X Rules, and shall take all reasonable steps to provide the client with any information that the client requires relating to the positions of the client.

6.2 In the case of a discretionary client agreement, the member warrants that he will manage the client's investments in accordance with the investment objectives of the client referred to in clause 13.4.1.

### 7 Margin and withdrawals from client's account

7.1 The member is authorised to withdraw from the client's account referred to in rule 11.40 of the Derivatives Rules and/or rule 10.70 of the Yield-X Rules such amounts as are required from time to time to settle any amounts due in the course of opening, closing or maintaining any positions on behalf of the the client and to effect such other payments as are necessary in the operation of the client's account.

7.2 In terms of rule 8.60.3.2 of the Derivatives Rules and/or rule 8.50.5.2 of the Yield-X Rules the client shall pay to the member an amount of additional margin equal to a factor of .....% of the initial margin kept by the clearing house. *(Complete by inserting amount – insert 0% if not applicable)*

### 8 Trading capacity

The client hereby authorises the member to trade as –



Principal	<input type="checkbox"/>
Agent	<input type="checkbox"/>
Principal or agent	<input checked="" type="checkbox"/>

(indicate choice with x)

**9 Trading limits**

The member shall advise the client of all trading or position limits imposed upon him by his clearing member, if any, and of all limits imposed by the member on the client.

**10 Telephone calls**

The parties acknowledge and confirm that they are conversant with the provisions of rule 10.20.4 of the Derivatives Rules and/or rule 10.30 of the Yield-X Rules relating to the tape recording of telephone calls that they shall be deemed irrevocably to have consented thereto.

**11 Fees and charges**

11.1 Fees and charges for services rendered shall be levied by the member in accordance with the rules and the client hereby undertakes to pay such amount on the due date for the payment thereof.

11.2 The member shall give the client 30 days written notice of any change in the fees contained in Annexure B to this agreement.

11.3 The member –

may	<input checked="" type="checkbox"/>
may not	<input type="checkbox"/>

(indicate choice with x)

charge a fee for any trade with the client when acting as principal.

**12 Disclosure to third parties**

The member undertakes not to disclose confidential information relating to the client except where such disclosure is -

12.1 made under compulsion of law or in terms of the rules;

12.2 in compliance with a duty to the public to disclose;

12.3 necessary to further the legitimate interests of the member; or

## CLIENT REGISTRATION FORM

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12.4 made with the consent of the client.

### 13 Client warranties

The client warrants that -

13.1 the information set out as regards him or her in the Client Registration Form and in this Agreement is in all respects true and correct;

13.2 he or she will keep the member informed of any changes in the information set out in the documents mentioned in clause 13.1;

13.3 he or she complies and will comply with all the requirements of the rules for acceptance as a client; and

13.4 in the case of a discretionary client agreement, that he or she—

13.4.1 has the investment objectives set out in Annexure C to this Agreement, as amended from time to time;

13.4.2 shall invest R ..... within ..... days of signature hereof, which shall constitute the investments made;

13.4.3 intends to make the investment available for a period of ..... months, subject to clause 13.4.1, starting on ..... 20., until such a time as he or she wishes to cease the discretionary client agreement and has informed the member thereof in writing, subject to clause 18;

13.4.4 is entitled at any time to require the payment to him or her of any funds in the name of the client which exceeds the investments referred to in clause 13.4.2.

### 14 Breach by client

14.1 Time shall be of the essence for the performance by the client of any obligation under this agreement and the rules including, but not limited to, a breach of rule 11.50 of the Derivatives Rules and/or rule 10.100 of the Yield-X Rules.

14.2 The provisions of Rules 12.10 and 12.20 of the Derivatives Rules and/or rule 11.10 and 11.20 of the Yield-X Rules shall apply in case of any breach by the client of his or her obligations under this agreement.

### 15. Breach by member

15.1 Should the member fail to fulfil any obligation to the client in terms of this agreement the client shall immediately inform the executive officer of the details of such breach.

15.2 The provisions of rules 12.10 and 12.30 or 12.40 of the Derivatives Rules and/or rule 11.10 and 11.30 or 11.40 of the Yield-X Rules, as the case may be, may be

invoked in the case of any breach by the member of his or her obligations under this agreement.

## **16 Voluntary termination**

A party shall be entitled to terminate this agreement by giving written notice to the other party in the manner provided in this Agreement, provided that such termination shall not -

- 16.1 affect the rights or obligations of the parties in terms of this agreement which may have arisen or are in existence at the date of such notice or at the date of termination of this agreement;
- 16.2 entitle the client to claim or withdraw from the account referred to in clause 7 any monies held to secure the obligations of the client, until such obligations have been settled.

## **17 Law**

17.1 This agreement shall be governed by, and construed in accordance with, the laws of the Republic of South Africa.

17.2 The parties submit to the jurisdiction of the South African courts.

## **18 Relaxation**

18.1 No latitude, extension of time or other indulgence which may be given or allowed by a party to the other party in respect of the performance of any obligation under this agreement or the enforcement of any right arising from this agreement, and no single or partial exercise of any right by any party, shall under any circumstances be construed as an implied consent by such party or operate as a waiver or a novation of or otherwise affect the rights of any party under this agreement or prevent such party from enforcing strict and punctual compliance with each and every provision or term hereof.

18.2 The provisions of Rule 11.50 of the Derivatives Rules and/or rule 10.100 of the Yield-X Rules shall otherwise apply to any such relaxation or indulgence.

## **19 Variation**

No addition or variation, consensual cancellation or novation of this agreement and no waiver of any right arising from this agreement or its breach or termination shall be of any force or effect unless reduced to writing and signed by both the parties or their duly authorised representatives: Provided that no such addition, variation, novation or waiver shall, except in the case of any addition or variation to Annexures B and C, be effected without the prior approval of the executive officer.

## **20 Whole agreement**

This Agreement, read with any approved occurrences referred to in clause 19, contains the

## CLIENT REGISTRATION FORM

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entire agreement between the member and client and neither of them shall be bound by any undertakings, representations or warranties not recorded herein.

### 21 Notices and *domicilia*

21.1 The parties choose as their *domicilia citandi et executandi* their respective addresses set out in this clause for all purposes arising out of or in connection with this agreement at which addresses all processes, communications and notices arising out of or in connection with this agreement, its breach or termination may validly be served upon or delivered to the parties.

21.2 For the purposes of this agreement the respective addresses shall be as follows -

#### THE CLIENT

**Address:**

**Telephone number:**

**Telex:**

**Facsimile:**

**E-mail:**


#### THE MEMBER

**Address:**

**Telephone number:**

**Facsimile:**

**E-mail:**

A10 La Concordia, 57 Main Road, Paarl, 7646
021 976 7172
chrizelle@bsec.co.za

or at such other address, not being a post office box or *poste restante*, or number of which the party concerned may notify the other in terms of this agreement.

21.3 Any notice given in terms of this agreement shall, unless sent by electronic means, be in writing and shall be deemed, until the contrary is proved, to have been received -

21.3.1 at the time of delivery if delivered by hand during normal business hours at the addressee's registered address;

- 21.3.2 by no later than the seventh day after the date of posting if posted by pre-paid registered post from an address within the Republic of South Africa to the addressee at the addressee's registered address;
  - 21.3.3 on proof of transmission if transmitted by telex, facsimile or electronic means.
- 21.4. Notwithstanding anything to the contrary contained in this agreement a communication actually received by one of the parties from another shall be adequate written notice or communication to such party.

## **CLIENT REGISTRATION FORM**

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Thus done and signed at.....

on this the ..... day of .....20.....

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### **FOR THE MEMBER**

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.....  
(Signature of representative)

Who warrants that he is duly authorised to bind the member

.....  
Name of signatory

.....  
Designation

#### **As witnesses:**

1. ....

2. ....

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### **FOR THE CLIENT**

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.....  
(Signature of representative)

Who warrants that he is duly authorised to bind the client

.....  
Name of signatory

.....  
Designation

#### **As witnesses:**

1.....

2.....

**ANNEXURE A****Risk Disclosure Statement**

This risk disclosure statement is made pursuant to the rules. The risk of loss arising from trading in futures and options can be substantial. You should carefully consider whether such investments are suitable for you in the light of your circumstances and financial resources. You should be aware of the following points -

1. If the market moves against your position, you may, in a relatively short time, sustain more than a total loss of the funds placed by way of margin or deposit with your member. You may be required to deposit a substantial additional sum, at short notice, to maintain your margin balances. If you do not maintain your margin balances your position may be closed out at a loss and you will be liable for any resulting deficit.
2. Under certain market conditions it may be difficult or impossible to close out a position. This may occur, for example, where trading is suspended or restricted at times of rapid price movement.
3. Where permitted, placing a stop-loss order will not necessarily limit your losses to the intended amounts, for market conditions may make it impossible to execute such orders at the stipulated price.
4. A spread or straddle position may be as risky as a simple long or short position and can be more complex.
5. Markets in futures and options can be highly volatile and investment in them carries a substantial risk of loss. The high degree of "gearing" or "leverage" which is often obtainable in trading these contracts stems from the payment of what is a comparatively modest deposit or margin when compared with the overall contract value. As a result a relatively small market movement can, in addition to achieving substantial gains where the market moves in your favour, result in substantial losses which may exceed your original investment where there is an equally small movement against you.
6. When your member deals on your behalf, you should allow this only in contracts listed on the JSE Ltd. Should you deal in contracts not listed on the JSE Ltd, then you do so at your own increased risk.
7. Prior to the commencement of trading, you should require from your member written confirmation of all current commissions, fees and other transaction charges for which you will be liable.
8. Members may also be dealers trading for their own account in the same markets as you, in which case their involvement could be contrary to your interests.
9. You should carefully consider whether your financial position permits you to participate in a syndicate. Areas of particular concern are -

9.1 charges for management, advisory and brokerage fees;

## CLIENT REGISTRATION FORM

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9.2 the performance record of the syndicate and for how long it has been operating; and

9.3 the credibility of management.

**10.** Your member should explain to you the meaning of various terms set out herein so that you are fully aware of their significance.

**11.** If you have any doubts or concerns regarding the risks in trading financial futures you may contact the JSE Ltd for more detailed information before signing this statement.

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This brief statement cannot disclose all risks of investment in financial futures and options. They are not suitable for many members of the public and you should carefully study such investments before you commit funds to them. They may also have tax consequences and on this you should consult your lawyer, accountant or other tax advisor.



**ANNEXURE B**

**Fees schedule**

The fees referred to in clause 11 of this Agreement, will be as follows:

**APD & commodities options and futures**

All SA wheat/suns = safex + clearing +R\_\_\_\_+vat

wmaz/ymaz/ = Safex+clearing+R\_\_\_\_+vat

Corn= safex+clearing+R\_\_\_\_+vat

Redweat =safex + clearing +R\_\_\_\_+vat

Soymeal =safex + clearing +R\_\_\_\_+vat

Soya=safex + clearing +R\_\_\_\_+vat

WTI=safex + clearing +R\_\_\_\_+vat

Platinum / gold=safex + clearing +R\_\_\_\_+vat

Silver=safex + clearing +R\_\_\_\_+vat

QPLAT OPT = safex + clearing +R +vat

QPLAT FUT = safex+clearing +R +vat

QSLV FUT = safex+ clearing + R + vat

QSLV OPT = safex+ clearing + R + vat

QGOLD OPT = safex+ clearing + R + vat

QGOLD FUT = safex+ clearing + R + vat

QCOP OPT = safex+ clearing + R + vat

QCOP FUT = safex+ clearing + R + vat

QPLD OPT = safex+ clearing + R + vat

QPLD FUT = safex+ clearing + R + vat

QBRN OPT = safex+ clearing + R + vat

QBRN FUT = safex+ clearing + R + vat

QHEA OPT = safex+ clearing + R + vat

QHEA FUT = safex+ clearing + R + vat

QGAS OPT = safex+ clearing + R + vat

QGAS FUT = safex+ clearing + R + vat

QNAT OPT = safex+ clearing + R + vat

QNAT FUT = safex+ clearing + R + vat

QSUG OPT = safex+ clearing + R + vat

QSUG FUT = safex+ clearing + R + vat

QCTN OPT = safex+ clearing + R + vat

QCTN FUT = safex+ clearing + R + vat

QCOC OPT = safex+ clearing + R + vat

QCOC FUT = safex+ clearing + R + vat

QCFF OPT = safex+ clearing + R + vat

QCFF FUT = safex+ clearing + R + vat

WTI = safex + clearing + R \_\_\_\_ +vat

Platinum/gold= safex + clearing +R\_\_\_\_ +vat

Silver= safex + clearing +R\_\_\_\_ +vat

**EDM optios and futures**

## CLIENT REGISTRATION FORM

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Alsi = safex +clearing +**R**\_\_\_\_\_ +vat

Almi= safex +clearing +**R**\_\_\_\_\_ +vat

SSF = safex+ clearing + \_\_\_\_\_**bp** +vat

Currency Futures = Safex +clearing +**R**\_\_\_\_\_ +vat

JIBAR= safex+clearing+ **R**\_\_\_\_\_ +vat

Please note that all *brokerage rates will be for options and futures without any distinction.*

Additional or new derivative products not available at the time signing of this document, or not listed on Annexure B, will be loaded at a brokerage rate decided on by the member at the members' discretion. An exception will be made if a rate has been agreed upon by the client and the member has received an email from the client stating the agreed brokerage rate. The member retains the right to adjust the brokerage level over time on all derivative products that the client has access to trade on including the rate agreed upon in Annexure B addendum. The member retains the right to adjust the brokerage level over time on all derivative products that the client has access to trade on, including the rate agreed upon in Annexure B addendum see 11.2.

**ANNEXURE C**

**Investment objectives of client**

The investment objectives of the client as envisaged in clause 13.4.1 of this Agreement shall be as follows:

.....  
.....  
.....  
.....

**NOTE:**

Any later amendments to Annexure C must be attached to this Agreement, properly signed and dated.